

ITF Partnerships Workstream Report
October 25, 2024

1. From early- to mid-October, we focused our discussion on the remaining “deliverable questions” from our original charge.

- A. What do we need to help us know who to seek for relationships?
- B. What are the operational/tactical approaches needed for relationships? How do we evaluate and cultivate relationships? How do we sustain, manage, and grow? How do we approach, identify, and develop relationships that we believe are beneficial? What is our outreach and engagement strategy and who does it involve?
- C. What does the College bring to the table for these various relationships?

2. In response to these questions, we drafted a five-page document full of general guiding principles and some *light* logistical considerations. Some highlights have been included below.

- In response to Question A (above):
 - We should begin by identifying needs that align with the TSE, the College’s mission, and the tenets of “live, learn, work.”
 - For instance: student financial support, academic support, health/wellness support, facilities support, experiential opportunities, mentorship/advising, co-curricular activities, community engagement, graduate outcomes.
- In response to Question B (above):
 - Some guiding principles for establishing relationships:
 - Consider vision, purpose, scope, strategy, investment, goals, relationship maintenance plan, formality of agreement.
 - Some guiding principles for the logistics of relationship management:
 - Continuity is key, backups are crucial, long-term strategy is desired, and documentation is important.
- In response to Question C (above):
 - We generated some initial ideas, but they require further development.

3. We decided to solicit broader feedback on the relationship continuum/pyramid (see September 2024 report) and our responses to the remaining deliverable questions from our original charge.

- We requested time at the 10/28 large ITF meeting to provide a brief overview of our ideas followed by breakout groups with targeted discussion questions about “top level partnerships”.

- We sought feedback early feedback from President Baren. We've incorporated this feedback into our draft documents and this feedback informed our plan for the 10/28 ITF meeting.